



Revision number: 1

Purchasing Agent: GLENDON MITCHELL

**Item: SYBASE DATABASE MANAGEMENT SYSTEM, PROFESSIONAL SERVICES, AND SOFTWARE MAINTENANCE**

Vendor: 35504J A SYBASE, INC.  
6550 Greenwood Plaza Blvd.  
Englewood CO 80111

Internet Homepage: [www.sybase.com](http://www.sybase.com)

Telephone: (303) 409-7430

Fax number: (303) 409-8676

Contact: Melinda Hackstaff

Email address: [melinda.hackstaff@sybase.com](mailto:melinda.hackstaff@sybase.com)

Second Contact Shawn Frazier  
Professional Services  
(303) 409-7846  
[Sfrazier@sybase.com](mailto:Sfrazier@sybase.com)

Brand/trade name: Sybase

Price: SEE ATTACHED PRICE LIST

Terms: NET 30

Effective dates: 06/01/02 through 05/31/03

Days required for delivery:

Price guarantee period: 30 DAYS

Minimum order: NONE

Min shipment without charges: NONE

Other conditions:

Renewal Options: 5 OPTIONS FOR ONE (1) YEAR EACH

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**NOTE: EXTEND EFFECTIVE DATE. UPDATE PRICING INFORMATION.**

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Remit To: Sybase, Inc.  
File No. 72364  
P.O. Box 60000  
San Francisco CA 94160  
Fed ID# 94-2951005

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payment for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



**STATE OF UTAH  
SYBASE PRICE LIST FOR  
PRODUCTS  
PROFESSIONAL SERVICES  
EDUCATION SERVICES**

<b>SYBASE PRODUCT PRICING</b>									
The pricing below is List Price as of February 2001. Sybase reserves the right to change prices at any time. Contact your Sybase sales representative to confirm pricing prior to issuing a Purchase Order. Please check the notes at the end of this document for discounts, requirements and additional information.									
Additional Information:									
Discounts are not available for Royalty products.									
First year support mandatory for all products except some Windows, Linux and Windows NT products. Contact Sybase for specific information.									
Support price is for Basic. The Extended (7X24) Support is 120% of Basic and is recommended for all mission critical systems.									
Some products require that other products be licensed. Call your Sybase representative for clarification.									
Not Available for Partner Resale means that the software is only available from Sybase directly, not via its Partners.									
Minimum Discounts (minimum order of \$5,000 is required), larger discounts can be negotiated based on volume):									
iAnywhere Solutions - 20%									
Business Intelligence - 20%									
Enterprise Solutions - 30%									
Internet Applications - 30%									
** Additional Discounts may be offered on orders in excess of \$100,00 per single order.									
	Server	Server	Networked	Seat	Stand alone	Stand alone	Concurrent	Concurrent	USP
	(SR)	Basic	Seat (ST)	Basic	Seat (SS)	Basic	User	User	
		Support		Support		Support	(CU)	Basic	
							With CU		
<b>PRODUCT NAME</b>									
<b>iANYWHERE SOLUTIONS</b>									
<b>Encryption Option for Adaptive Server Anywhere (Royalty) (WP)</b>									
<b>Additional License Kits:</b>									
Additional License Kits for Encryption Option Networked - 1 pack			\$29	\$15					
Additional License Kits for Encryption Option Networked - 5 pack			\$145	\$55					
Additional License Kits for Encryption Option Networked - 20 pack			\$580	\$220					
<b>MobiLink and UltraLite Deployment Option for SQL Anywhere (WP)</b>									
<b>Secondary Licenses:</b> (client license only added to base SQL Anywhere server— no shippable card)									
MobiLink Synchronization Server (multi-user)	\$1,999	\$760							\$360
Standalone Seat for Desktop Bundle					\$199	\$75			\$36
Standalone Seat for UltraLite Deployment Database For Windows CE or Palm OS					\$119	\$45			\$22
<b>Additional License Kits:</b> (not available for UNIX):									
MobiLink Synchronization Server	\$1,999	\$760							\$360
Standalone for UltraLite - 1 pack					\$119	\$45			\$22
Standalone for UltraLite - 5 pack					\$595	\$150			\$110
Standalone for UltraLite - 20 pack					\$2,380	\$600			\$440
Standalone Seat for Desktop Bundle - 1 pack					\$199	\$75			\$36
Standalone Seat for Desktop Bundle - 5 pack					\$995	\$380			\$180
Standalone Seat for Desktop Bundle - 20 pack					\$3,980	\$1,515			\$720
<b>Replication Agent for Adaptive Server Anywhere (WP)</b>									
	\$3,000	\$480							
<b>SQL Anywhere Studio 5.5 and 6.0 (WP)</b> Combined package containing version 5.5 and version 6.0 software. <b>ONLY ONE VERSION MAY BE USED.</b>									
<b>Base Product Combined Package:</b>									
SQL Anywhere Studio 5.5 and 6.0 Base + 1 user	\$399	\$155							\$79
<b>Only for a limited period of time, the following separate v5.5 and v6.0 SQL Anywhere packages are available, but will be discontinued and replaced with the combined package.</b>									
<b>SQL Anywhere Studio Version 6.0 (WP)</b>									
SQL Anywhere Studio 6.0 - Base with 1 user	\$399	\$155							\$79
<b>SQL Anywhere Studio for Workgroups Version 6.0 (WP)</b>									
SQL Anywhere Studio for Workgroups 6.0 - Base with 5 users	\$999	\$380							\$179
<b>Secondary Licenses 6.0</b> (client license only added to base server, no shippable card):									
			\$119	\$45	\$119	\$45	\$119	\$45	\$22



	Server	Server	Networked	Seat	Stand alone	Stand alone	Concurrent	Concurrent	USP
	(SR)	Basic	Seat (ST)	Basic	Seat (SS)	Basic	User	User	
		Support		Support	Support	(CU)	Basic		
						With CU			
PRODUCT NAME									
Standalone ASA Personal Database with Synchronization & PowerDynamo					\$179	\$70			\$34
Additional License Kits for SQL Anywhere 6.0 (Available for Wintel and UNIX):									
Additional Server - 1 Pack (SR)	\$299	\$115							\$55
Additional License Kits - 1 pack			\$119	\$45			\$119	\$45	\$22
Additional License Kits - 5 pack			\$595	\$230			\$595	\$230	\$109
Additional License Kits - 20 pack			\$2,380	\$905			\$2,380	\$905	\$435
Standalone ASA Personal Database - 1 pack					\$119	\$45			\$22
Standalone ASA Personal Database - 5 pack					\$595	\$230			\$109
Standalone ASA Personal Database - 20 pack					\$2,380	\$905			\$435
Standalone ASA Personal Database w/Synchronization and PowerDynamo - 1 pack					\$179	\$70			\$34
Standalone ASA Personal Database w/Synchronization and PowerDynamo - 5 pack					\$895	\$340			\$169
Standalone ASA Personal Database w/Synchronization and PowerDynamo - 20 pack					\$3,580	\$1,365			\$675
SQL Anywhere Studio 7.0 (WP)									
Base Product:									
SQL Anywhere Studio 7.0 Base + 1 user	\$399	\$155							\$79
SQL Anywhere Studio 7.0 Base + 10 users	\$999	\$380							\$179
Secondary Licenses 7.0(client license only added to base server, no shippable card):									
Additional ASA Server 7.0- any supported platform			\$119	\$45	\$119	\$45	\$119	\$45	\$22
Standalone ASA Personal Database with Synchronization & PowerDynamo					\$179	\$70			\$34
MEC Bundle					\$199	\$75			\$36
Additional License Kits for SQL Anywhere 7.0 (Available for Wintel and UNIX):									
Additional License Kits - Server	\$299	\$115							\$55
Additional License Kits - 1 pack			\$119	\$45	\$119	\$45	\$119	\$45	\$22
Additional License Kits - 5 pack			\$595	\$230	\$595	\$230	\$595	\$230	\$109
Additional License Kits - 20 pack			\$2,380	\$905	\$2,380	\$905	\$2,380	\$905	\$435
Standalone ASA Personal Database w/Synchronization and PowerDynamo - 1 pack					\$179	\$70			\$34
Standalone ASA Personal Database w/Synchronization and PowerDynamo - 5 pack					\$895	\$340			\$169
Standalone ASA Personal Database w/Synchronization and PowerDynamo - 20 pack					\$3,580	\$1,365			\$675
Additional License Kits - Desktop Bundle - 1 pack					\$199	\$75			\$36
Additional License Kits - Desktop Bundle - 5 pack					\$995	\$380			\$180
Additional License Kits - Desktop Bundle - 20 pack					\$3,980	\$1,515			\$720
SQL Anywhere Studio Internet Access License (WP)									
CPU Fee (IC)	\$999	\$160							
Sybase SQL Remote for Adaptive Server Enterprise (WP)	\$995	\$380							
Sybase SQL Remote for Adaptive Server Enterprise (Ent)	\$3,995	\$1,520							
BUSINESS INTELLIGENCE DIVISION									
Sybase Adaptive Server IQ (WP)	\$15,000	\$2,400	\$195	\$35			\$585	\$95	
Incremental CPU Charge after 1st CPU (IC)	\$3,125	\$500							
Cold Standby (SV = Server, SE = Seat, SC = Concurrent user)	\$3,750	\$600					\$145	\$25	
Standby CPU Charge (SF)	\$780	\$125							
Sybase Adaptive Server IQ (Ent)	\$60,000	\$9,600	\$795	\$130			\$2,385	\$385	
CPU Charge after 1st CPU (IC)	\$12,500	\$2,000							
Cold Standby (SV = Server, SE = Seat, SC = Concurrent user)	\$15,000	\$2,400					\$595	\$95	
Standby CPU Charge (IC)	\$3,125	\$500							
Sybase Adaptive Server IQ Developer Edition (WP)									
Developer (SR)	\$795	\$130							
Sybase Adaptive Server IQ Internet Access License (WP)									
CPU Fee (IC)	\$1,250	\$200							
Sybase Adaptive Server IQ Internet Access License (Ent)									
CPU Fee (IC)	\$5,000	\$800							
Sybase Adaptive Server IQ Workgroup Edition (WP)	\$25,000	\$4,000							
Standby Studio (SV)	\$6,250	\$1,000							
	Server	Server	Networked	Seat	Stand	Stand	Concurrent	Concurrent	USP



					alone	alone			
	(SR)	Basic	Seat (ST)	Basic	Seat (SS)	Basic	User	User	
		Support		Support	Support		(CU)	Basic	
							With CU		
<b>PRODUCT NAME</b>									
<b>All Informatica products are considered Royalty Products and as such are not eligible for a discount. Support pricing is available from your Sybase representative</b>									
<b>Informatica A-PowerMart (Royalty) (WP) Not Available for Partner Resale</b>									
PowerMart Class I (1 CPU)	\$60,500								
PowerMart Class II (2-4 CPUs)	\$82,500								
PowerMart Class III (5-10 CPUs)	\$110,000								
PowerMart Class IV (11-20 CPUs)	\$150,000								
PowerMart Class V (21-44 CPUs)	\$200,000								
PowerMart Class VI (45-64 CPUs)	\$288,000								
65+ CPUs, call for pricing									
PowerMart Developer & Test Lab	\$30,250								
Each Additional Source Type (OT)	\$20,000								
Each Additional Target Instance (OT)	\$20,000								
Unlimited Targets and Sources (OT)	\$60,000								
Unlimited Lab License (OT)	\$40,000								
<b>Informatica A-PowerMart (Royalty) (Ent) Not Available for Partner Resale</b>									
PowerMart Class I (1 CPU)	\$88,000								
PowerMart Class II (2-4 CPUs)	\$110,000								
PowerMart Class III (5-10 CPUs)	\$150,000								
PowerMart Class IV (11-20 CPUs)	\$200,000								
PowerMart Class V (21-44 CPUs)	\$270,000								
PowerMart Class VI (45-64 CPUs)	\$352,000								
65+ CPUs, call for pricing									
PowerMart Developer & Test Lab	\$44,000								
Each Additional Source Type (OT)	\$30,000								
Each Additional Target Instance (OT)	\$30,000								
Unlimited Targets and Sources (OT)	\$90,000								
Unlimited Lab License (OT)	\$90,000								
<b>Informatica PowerCenter (Royalty) (WP) Not Available for Partner Resale</b>									
Class I Server (single CPU)	\$93,500								
Class II Server (2-4 CPUs)	\$121,000								
Class III Server (5-10 CPUs)	\$160,000								
Class IV Server (11-20 CPUs)	\$200,000								
Class V Server (21-44 CPUs)	\$270,000								
Class VI Server (45-64 CPUs)	\$384,000								
65+ CPUs, call for pricing									
Development/Test Lab	\$46,750								
<b>Informatica PowerCenter (Royalty) (Ent) Not Available for Partner Resale</b>									
Class I Server (single CPU)	\$137,500								
Class II Server (2-4 CPUs)	\$165,000								
Class III Server (5-10 CPUs)	\$200,000								
Class IV Server (11-20 CPUs)	\$240,000								
Class V Server (21-44 CPUs)	\$360,000								
	Server	Server	Networked	Seat	Stand alone	Stand alone	Concurrent	Concurrent	USP



	(SR)	Basic	Seat (ST)	Basic	Seat (SS)	Basic	User	User	
		Support		Support		Support	(CU)	Basic	
							With CU		
PRODUCT NAME									
Class VI Server (45-64 CPUs)	\$480,000								
65+ CPUs, call for pricing									
Development/Test Lab	\$68,750								
<b>Informatica PowerCenter Data Integration Hub (Royalty) (WP) Not Available for Partner Resale</b>									
Class II Server (2-4 CPUs)	\$165,000								
Class III Server (5-10 CPUs)	\$220,000								
Class IV Server (11-20 CPUs)	\$280,000								
Class V Server (21-44 CPUs)	\$360,000								
Class VI Server (45-64 CPUs)	\$480,000								
65+ CPUs, call for pricing									
Development/Test Lab	\$82,500								
<b>Informatica PowerCenter Data Integration Hub (Royalty) (Ent)</b>									
Class II Server (2-4 CPUs)	\$220,000								
Class III Server (5-10 CPUs)	\$275,000								
Class IV Server (11-20 CPUs)	\$320,000								
Class V Server (21-44 CPUs)	\$450,000								
Class VI Server (45-64 CPUs)	\$576,000								
65+ CPUs, call for pricing									
Development/Test Lab	\$110,000								
<b>Additional sources/targets for PowerCenter &amp; PowerCenter Data Integration Hub (Royalty) Not Available for Partner Resale</b>									
Each Additional Source Type (WP) (OT)	\$20,000								
Each Additional Source Type (Ent) (OT)	\$30,000								
Each Additional Target Instance (WP) (OT)	\$20,000								
Each Additional Target Instance (Ent) (OT)	\$30,000								
Unlimited Sources and Targets (does not include SAP BW access) (WP) (OT)	\$60,000								
Unlimited Sources and Targets (does not include SAP BW access) (Ent) (OT)	\$90,000								
Unlimited Lab License (WP) (OT)	\$60,000								
Unlimited Lab License (Ent) (OT)	\$90,000								
Each Additional Server Engine (WP) (OT)	\$50,000								
Each Additional Server Engine (Ent) (OT)	\$70,000								
<b>Informatica PowerCenter &amp; PowerCenter Data Integration Hub Options (Royalty) Not Available for Partner Resale</b>									
Integration Server for SAP R/3 Business Information Warehouse (WP)	\$20,000								
Integration Server for SAP R/3 Business Information Warehouse (Ent)	\$30,000								
PowerCenter.e (WP and Ent) (OT)	\$50,000								
PowerConnect for SAP R/3 (WP)	\$60,500								
PowerConnect for SAP R/3 (Ent)	\$82,500								
PowerConnect for PeopleSoft (WP)	\$60,500								



	Server	Server	Networked	Seat	Stand alone	Stand alone	Concurrent	Concurrent	USP
	(SR)	Basic	Seat (ST)	Basic	Seat (SS)	Basic	User	User	
		Support		Support	Support		(CU)	Basic	
							With CU		
<b>PRODUCT NAME</b>									
PowerConnect for PeopleSoft (Ent)	\$82,500								
PowerConnect for DB2 Access No Longer Available									
<b>Informatica PowerCenter DIH: The Network PowerMart Option (Royalty) (WP) Not Available for Partner Resale</b>									
Network PowerMart	\$44,000								
Network PowerMart Development & Test Lab	\$22,000								
Each Additional Local Source Type (OT)	\$20,000								
Each Additional Local Target Instance (OT)	\$20,000								
Unlimited Targets and Local Sources (OT)	\$60,000								
<b>Informatica PowerCenter DIH: The Network PowerMart Option (Royalty) (Ent) Not Available for Partner Resale</b>									
Network PowerMart	\$66,000								
Network PowerMart Development & Test Lab	\$33,000								
Each Additional Local Source Type (OT)	\$30,000								
Each Additional Local Target Instance (OT)	\$30,000								
Unlimited Targets and Local Sources (OT)	\$80,000								
<b>Informatica PowerCenter Upgrade Options (Royalty) (WP) Not Available for Partner Resale</b>									
Class I (upgrades to Class II)	\$107,250								
Class II Server (2-4 CPUs)	\$66,000								
Class III (5-10 CPUs)	\$90,000								
Class IV Server (11-20 CPUs)	\$120,000								
Class V Server (21-44 CPUs)	\$130,000								
Class VI Server (45-64 CPUs)	\$140,000								
Development and Test Server Upgrade	\$53,625								
<b>Informatica PowerCenter Upgrade Options (Royalty) (Ent) Not Available for Partner Resale</b>									
Class I (upgrades to Class II)	\$123,750								
Class II Server (2-4 CPUs)	\$82,500								
Class III (5-10 CPUs)	\$112,500								
Class IV Server (11-20 CPUs)	\$125,000								
Class V Server (21-44 CPUs)	\$140,000								
Class VI Server (45-64 CPUs)	\$150,000								
Development and Test Server Upgrade	\$61,875								
<b>Informatica PowerPlug (Royalty) &amp; Informatica PowerBridge (Royalty) (WP and Ent) Not Available for Partner Resale</b>									
<b>For Use with PowerMart:</b>									
PowerPlug for Platinum Erwin	\$7,500								
PowerPlug for Sybase PowerDesigner	\$7,500								
PowerPlug for Oracle Designer 2000	\$7,500								
ODBC Database Catalog Access	\$7,500								
Unlimited PowerPlugs (OT)	\$45,000								
PowerBridge to Hyperion Essbase	\$7,500								
<b>For Use with PowerCenter:</b>									
PowerPlug for Platinum Erwin	\$15,000								
PowerPlug for Sybase PowerDesigner	\$15,000								



	Server	Server	Networked	Seat	Stand alone	Stand alone	Concurrent	Concurrent	USP
	(SR)	Basic	Seat (ST)	Basic	Seat (SS)	Basic	User	User	
		Support		Support		Support	(CU)	Basic	
							With CU		
<b>PRODUCT NAME</b>									
PowerPlug for Oracle Designer 2000	\$15,000								
ODBC Database Catalog Access	\$15,000								
Unlimited PowerPlugs (OT)	\$80,000								
PowerBridge to Hyperion Essbase	\$15,000								
<b>ENTERPRISE SOLUTIONS DIVISION</b>									
<b>Sybase Adaptive Server Enterprise (ASE) (WP)</b>									
Base product	\$995	\$380							\$195
Client Access License			\$195	\$75					\$35
Client Access License							\$350	\$135	\$65
10 pack seats			\$1,650	\$630					\$295
Cold Standby (SV = Server, SC = Concurrent User)	\$125	\$50					\$45	\$20	
<b>Sybase Adaptive Server Enterprise (ASE) (Ent)</b>	\$3,995	\$640	\$795	\$130			\$1,430	\$230	
Cold Standby (SV = Server, SC = Concurrent User)	\$500	\$80					\$180	\$30	
<b>Sybase Adaptive Server Enterprise Internet Access License (IAL) (WP)</b>									
CPU Fee (IC)	\$4,500	\$720							
<b>Sybase Adaptive Server Enterprise Internet Access License (IAL) (Ent)</b>									
CPU Fee (IC)	\$25,000	\$4,000							
<b>ASE Developers Kit for Linux/Intel (WP)</b>	\$99	\$380							
*available at no charge on the Sybase web site									
<b>ASE Options - Distributed Transactions (WP)</b>	\$995	\$180							
<b>ASE Options - Distributed Transactions (Ent)</b>	\$3,995	\$720							
<b>ASE Options - High Availability (WP)</b>	\$3,000	\$540							
<b>ASE Options - High Availability (Ent)</b>	\$12,000	\$2,160							
<b>ASE Options - Java (WP)</b>	\$995	\$160							
<b>ASE Options - Java (Ent)</b>	\$3,995	\$640							
<b>ASE Options - Security (WP)</b>	\$3,995	\$720							
<b>ASE Options - Security (Ent)</b>	\$9,995	\$1,800							
<b>Adaptive Server Specialty Data Store Developer's Kit (SDK) (WP, Ent)</b>									
			\$1,500	\$240					
<b>Sybase Character Sets (WP)</b>	\$295	\$50							
<b>Sybase Character Sets (Ent)</b>	\$995	\$160							
All Cyrano products are considered Royalty Products and as such are not eligible for a discount. Pricing should be confirmed with your Sybase representative. Support pricing is available from your Sybase representative									
<b>CYRANO (WP) (Royalty) - Not available for Partner Resale</b>									
<b>CYRANO Support ----&gt;</b>									
Migration Pack (2 Named Servers & 2 Client Seats)(SR)	\$25,000	\$4,500							
Migration Pack (2 Concurrent Servers & 2 Client Users) (SR)	\$40,000	\$7,200							
Migration Pack Additional Client Seat (OT)	\$3,000	\$360							
Migration Utilities (OT)	\$10,000	\$1,800							
Workbench (1 Concurrent Server / 1 Server) (SR)	\$15,000	\$2,700							
Workbench Additional Client Seat (OT)	\$1,000	\$180							
Workbench Additional Concurrent Server (SR)	\$12,000	\$2,160							
Production (1 Concurrent Server & Seat) (SR)	\$10,000	\$1,800							
Production Additional Client Support Seat (OT)	\$1,000	\$180							
Production Additional Concurrent Server (SR)	\$5,000	\$900							
DB Pack (1 Concurrent Server /1 Client Seat) (SR)	\$25,000	\$4,500							
Impact (100 Virtual users and 1 Developer Seat) (OT)	\$37,500	\$6,750							
Impact 100 Additional Virtual Users (OT)	\$9,900	\$1,782							
Additional Impact Developer Seat (OT)	\$5,000	\$900							
Deployment Pack (OT)	\$49,000	\$8,820							





	Server	Server	Networked	Seat	Stand alone	Stand alone	Concurrent	Concurrent	USP
	(SR)	Basic	Seat (ST)	Basic	Seat (SS)	Basic	User	User	
		Support		Support		Support	(CU)	Basic	
							With CU		
PRODUCT NAME									
PB Winscope (OT)	\$2,500	\$450							
PB Winscope for PowerBuilder (OT)	\$1,000	\$180							
Standards for PowerBuilder (OT)	\$8,000	\$1,440							
WebTester SQL (OT)	\$34,900	\$6,282							
Additional 100 virtual users (OT)	\$11,900	\$2,142							
Webtester SQL Load (SR)	\$59,500	\$10,782							
DirectConnect for DB2/MVS (WP)	\$3,000	\$480	\$300	\$50			\$540	\$90	
DirectConnect for DB2/MVS (Ent)	\$4,000	\$640	\$400	\$65			\$720	\$115	
DirectConnect for Oracle (Ent)	\$4,000	\$640	\$400	\$65			\$720	\$115	
Enhanced Full-Text Search Specialty Data Store (WP) (Royalty)	\$995	\$160							
Enhanced Full-Text Search Specialty Data Store (Ent) (Royalty)	\$1,495	\$240							
Sybase Enterprise Connect Complete - IPS (WP)	\$4,500	\$795	\$650	\$115			\$1,200	\$215	
Warm Standby (SV = Server, SE = Seat, SC = Concurrent User)	\$2,250	\$400	\$325	\$60			\$600	\$110	
Sybase Enterprise Connect Complete - IPS (Ent)	\$9,000	\$1,585	\$1,300	\$230			\$2,340	\$415	
Warm Standby (SV = Server, SE = Seat, SC = Concurrent User)	\$4,500	\$795	\$650	\$115			\$1,170	\$210	
Sybase Enterprise Connect Complete IAL (WP)									
CPU Charge (IC)	\$8,280	\$1,455							
Sybase Enterprise Connect Complete IAL (Ent)									
CPU Charge (IC)	\$16,560	\$2,905							
Sybase Enterprise Connect Data Access - IPS (WP)	\$2,500	\$440	\$400	\$75			\$700	\$125	
Cold Standby (SV = Server, SE = Seat, SC = Concurrent User)	\$315	\$220	\$50	\$40			\$90	\$65	
Sybase Enterprise Connect Data Access - IPS (Ent)	\$5,000	\$880	\$800	\$145			\$1,440	\$255	
Cold Standby (SV = Server, SE = Seat, SC = Concurrent User)	\$625	\$440	\$100	\$75			\$180	\$130	
Sybase Enterprise Connect Data Access - IAL (WP)									
CPU Charge (IC)	\$4,600	\$810							
Sybase Enterprise Connect Data Access - IAL (Ent)									
CPU Charge (IC)	\$9,200	\$1,620							
Sybase Enterprise Connect Data Movement - IPS (WP)	\$3,500	\$620	\$400	\$70			\$700	\$125	
Warm Standby (SV = Server, SE = Seat, SC = Concurrent User)	\$1,750	\$310	\$200	\$35			\$350	\$65	
Sybase Enterprise Connect Data Movement - IPS (Ent)	\$7,000	\$1,235	\$800	\$140			\$1,440	\$255	
Warm Standby (SV = Server, SE = Seat, SC = Concurrent user)	\$3,500	\$620	\$400	\$70			\$720	\$125	
Sybase Enterprise Connect Data Movement - IPS IAL (WP)									
CPU Charge (IC)	\$6,440	\$1,135							
Sybase Enterprise Connect Data Movement - IPS IAL (Ent)									
CPU Charge (IC)	\$12,880	\$2,270							
Sybase Enterprise Event Broker for MQSeries 1.0 (WP)	\$45,000	\$7,200							
Sybase Enterprise Event Broker for MQSeries 1.0 (Ent)	\$60,000	\$9,600							
Sybase Enterprise Event Broker for TIBCO 1.0 (WP)	\$45,000	\$7,200							
Sybase Enterprise Event Broker for TIBCO 1.0 (Ent)	\$60,000	\$9,600							
Sybase Enterprise Event Broker (EEB) 2.0									
Server (WP) (SR)	\$25,000	\$4,000							
CPU Charge (WP) (IC)	\$6,250	\$1,000							
Sybase Enterprise Event Broker (EEB) 2.0									
Server (Ent) (SR)	\$40,000	\$6,400							
CPU Charge (Ent) (IC)	\$10,000	\$1,600							
MQ Series Option for EEB 2.0 (WP) (SR)	\$9,375	\$1,500							
MQ Series Option for EEB 2.0 (Ent) (SR)	\$15,000	\$2,400							
TIBCO Option for EEB 2.0 (WP) (SR)	\$9,375	\$1,500							
TIBCO Option for EEB 2.0 (Ent) (SR)	\$15,000	\$2,400							
	Server	Server	Networked	Seat	Stand	Stand	Concurrent	USP	





	(SR)	Basic	Seat (ST)	Basic	alone Seat (SS)	alone Basic	Concurrent User	User	
		Support		Support		Support	(CU)	Basic	
							With CU		
PRODUCT NAME									
<b>Sybase Enterprise Portal - SupportNow Extended Plan is the minimum level Support available (Basic Support is not available). Contact your Sybase sales representative for important details on the support plans.</b>									
Sybase Enterprise Portal (Royalty) (WP) (MP) (price is per total MHz)	\$150	\$11							\$23
Sybase Enterprise Portal (Royalty) (Ent) (MP) (price is per total MHz)	\$225	\$16							\$34
<b>Sybase Enterprise Portal Options:</b>									
eMarketLink (Royalty) (WP) (MP) (price is per total MHz)	\$150	\$11							\$23
<b>Sybase Enterprise Adapters (Royalty):</b>									
Enterprise Adapter for SAP R/3, Clarify, PeopleSoft, Siebel (WP) (SR)	\$75,000	\$5,250							
Enterprise Adapter for SAP R/3, Clarify, PeopleSoft, Siebel (Ent) (SR)	\$150,000	\$10,500							
Enterprise Adapter Workbench (WP & Ent) (SR)	\$50,000	\$3,500							\$7,500
<b>USP Enterprise Adapter Solaris for SAP R/3, Clarify, PeopleSoft, Siebel (OT)</b>									
<b>USP Enterprise Adapter NT for SAP R/3, Clarify, PeopleSoft, Siebel (OT)</b>									
EP Mainframe Connect (WP and Ent) (SR)	\$70,000	\$4,900							\$10,500
EP Mainframe Event Adapter (Royalty) (Ent) (SR)	\$70,000	\$4,900							\$10,500
EP Replication Option (Royalty) (WP) (MP) (price is per total MHz)	\$20	\$1							\$3
EP Replication Option (Royalty) (Ent) (MP) (price is per total MHz)	\$30	\$2							\$5
EP XJS/390 Enterprise Integrator (Ent) (SR)	\$70,000	\$4,900							\$10,500
<b>Financial Fusion Server (WP) (Royalty) - Not Available for Partner Resale</b>									
Development (SS)					\$10,000	\$2,000			
Deployment CPU Charge (IC)	\$15,000	\$3,000							
<b>Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Partner Resale</b>									
Development (SS)					\$10,000	\$2,000			
Deployment CPU Charge (IC)	\$20,000	\$4,000							
<b>S.W.I.F.T. licensees who wish to use the CASmf Adapter to connect with the S.W.I.F.T. Network must order version 1.1 of Financial Fusion Server. Financial Fusion Server 2.0 is not currently available for the S.W.I.F.T. protocol.</b>									
<b>Financial Fusion Server Messaging Adapter - OFX, FIX, or S.W.I.F.T. Category 5 (WP) (Ent) (Royalty) - Not Available for Partner Resale</b>									
Server (SR)	\$45,000	\$9,000							
Cluster (CL)	\$175,000	\$35,000							
InfoHub (Ent)	\$30,000		\$400				\$720		
Additional Interfaces for VSAM, IDMC, Adabas, Datacom, or IMS	\$14,000								
Language Modules - Connectivity (WP)	\$195	\$35							
Language Modules - Connectivity (Ent)	\$195	\$35							
Language Modules - Servers (WP)	\$295	\$50							
Language Modules - Servers (Ent)	\$995	\$160							
MainframeConnect for DB2/MVS-CICS (Ent)	\$16,000	\$2,560	\$400	\$65			\$720	\$115	
Sybase Mainframe Connect - Integrated Product Set (WP)	\$25,000	\$4,400	\$495	\$90			\$895	\$160	
Sybase Mainframe Connect - Integrated Product Set (Ent)	\$25,000	\$4,400	\$495	\$90			\$895	\$160	
<b>Sybase Mainframe Connect Internet Access License (WP)</b>									
CPU Charge (IC)	\$13,750	\$2,420							
<b>Sybase Mainframe Connect Internet Access License (Ent)</b>									
CPU Charge (IC)	\$13,750	\$2,420							
Sybase Mainframe Event Adapter (Royalty) (Ent) (SR)	\$70,000	\$4,900							



	Server	Server	Networked	Seat	Stand alone	Stand alone	Concurrent	Concurrent	USP
	(SR)	Basic	Seat (ST)	Basic	Seat (SS)	Basic	User	User	
		Support		Support		Support	(CU)	Basic	
							With CU		
<b>PRODUCT NAME</b>									
ODBC Driver Kit (WP)					\$150	\$60			
Open ClientConnect for CICS, IMS & MVS (Ent) -	\$16,000	\$2,560	\$400	\$65			\$720	\$115	
Open Client / Ada (Ent) (Royalty)			\$1,995	\$320					
Open Client/C Developer's Kit (WP, Ent)			\$795	\$130					
Open Server (WP)	\$725	\$120	\$125	\$20			\$230	\$40	
Cold Standby (Server = SV, Concurrent User = SC)	\$95	\$15					\$30	\$5	
Open Server (Ent)	\$2,900	\$465	\$500	\$80			\$900	\$145	
Cold Standby (Server = SV, Concurrent User = SC)	\$365	\$60					\$115	\$20	
Open Server Internet Access License (WP)									
CPU Fee (IC)	\$2,700	\$435							
Open Server Internet Access License (Ent)									
CPU Fee (IC)	\$15,000	\$2,400							
Open ServerConnect for CICS, IMS and MVS (Ent)	\$25,000	\$4,000	\$500	\$80			\$900	\$145	
OpenSwitch (WP and Ent)	\$2,500	\$450	\$250	\$45			\$450	\$85	
OpenSwitch Internet Access License (WP and Ent)									
CPU Charge (IC)	\$15,000	\$2,700							
Replication Agent for DB2 (Ent) (Royalty)									
Group 40	\$70,000	\$11,200							
Group 50	\$90,000	\$14,400							
Group 60	\$110,000	\$17,600							
Group 70	\$140,000	\$22,400							
Group 80	\$175,000	\$28,000							
Group 90	\$200,000	\$32,000							
Group 100+	\$220,000	\$35,200							
Replication Server (WP)	\$745	\$120	\$145	\$25			\$260	\$45	
Warm Standby (SV = Server, SE = Seat, SC = Concurrent user)	\$375	\$60	\$75	\$15			\$130	\$20	
Replication Server (Ent)	\$2,995	\$480	\$595	\$95			\$1,070	\$175	
Warm Standby (SV = Server, SE = Seat, SC = Concurrent user)	\$1,500	\$240	\$300	\$50			\$535	\$85	
Replication Server Internet Access License (WP)									
Server	\$10,000	\$1,600							
Replication Server Internet Access License (Ent)									
Server	\$40,000	\$6,400							
Replication Toolkit for MVS (Ent)									
Group 40	\$35,000	\$5,600							
Group 50	\$45,000	\$7,200							
Group 60	\$55,000	\$8,800							
Group 70	\$70,000	\$11,200							
Group 80	\$87,500	\$14,000							
Group 90	\$100,000	\$16,000							
Group 100+	\$110,000	\$17,600							
Single App Server (WP)	\$34,995	\$5,600							
Single App Server (Ent)									
Mid Range (less than or equal to 8 processors)	\$150,000	\$24,000							
High-end (more than 8 processors)	\$295,000	\$47,200							
Software Developer Kit (SDK) for UNIX (Ent)					\$995	\$160			
Software Developer Kit (SDK) for Windows (WP)					\$995	\$160			
Spatial Query Server (SQS) (WP) (Royalty) <i>Not Available for Partner Resale</i>	\$1,475	\$225	\$275	\$45					
	Server	Server	Networked	Seat	Stand	Stand	Concurrent	USP	



	(SR)	Basic	Seat (ST)	Basic	alone Seat (SS)	alone Basic	Concurrent User	User	
		Support		Support		Support	(CU)	Basic	
							With CU		
<b>PRODUCT NAME</b>									
<b>Spatial Query Server (SQS) (Ent) (Royalty) - Not Available for Partner Resale</b>	\$5,885	\$885	\$1,125	\$170					
<b>Sybase Startup.Com Development (TM) - Not Available for Partner Resale</b>									
<i>Price is for Extended Support &amp; Services only; (no price associated with the software itself)</i>	\$0	\$8,995							
<b>Vignette V/5 Platform (Ent) (Royalty) -Call Sybase representative for Support Pricing. Not Available for Partner Resale</b>									
<b>Developer Licenses (User Licenses) (DV):</b>									
1 User					\$5,000				
5 User					\$22,500				
10 User					\$40,000				
<b>V/5 Content Management Server (CMS) and V/5 Lifecycle Personalization Server (LPS) - Non-Production Environment (SR)</b>					\$50,000				
<b>V/5 Content Management Server (CMS) and V/5 Lifecycle Personalization Server (LPS) - Production Environment (SR)</b>	\$125,000								
<b>V/5 CMS and V/5 LPS Each Additional Production Server</b>	\$50,000								
<b>Peak Daily Delivery Licenses (OT):</b>									
Up to 100,000 peak deliveries per day per server	\$0								
100,000 to 250,000 peak deliveries per day per server	\$85,000								
250,000 to 500,000 peak deliveries per day per server	\$165,000								
500,000 to 1million peak deliveries per day per server	\$310,000								
1 million to 2 million peak deliveries per day per server	\$575,000								
2 million to 5 million peak deliveries per day per server	\$1,350,000								
5 million to 10 million peak deliveries per day per server	\$2,600,000								
<b>Syndication Server Affiliate License (OT):</b>									
Up to 10 Affiliates	\$50,000								
Up to 100 Affiliates	\$250,000								
<b>Relationship Marketing Server (RMS) (SR)</b>	\$100,000								
<b>Relationship Marketing Server (RMS) 1 Additional Named User (ST)</b>						\$2,500			
<b>Relationship Marketing Server (RMS) 1 Additional Administrator (ST)</b>						\$2,000			
<b>V/5 RMS Registered Profiles (OT)</b>									
Up to 50,000 registered profiles	\$0								
50,000 to 100,000 registered profiles	\$50,000								
100,000 to 250,000 registered profiles	\$100,000								
250,000 to 500,000 registered profiles	\$200,000								
500,000 to 750,000 registered profiles	\$275,000								
750,000 to 1 million registered profiles	\$340,000								
1 million to 2 million registered profiles	\$560,000								
<b>V/5 Communication Server (SR)</b>	\$50,000								
<b>Vignette Application Power Pack Live CMS (SR)</b>	\$100,000								
<b>Vignette Application Power Pack Development CMS (SR)</b>	\$50,000								
<b>XJS/390 Enterprise Integrator (Ent) (SR)</b>	\$70,000	\$12,320							
<b>INTERNET APPLICATIONS DIVISION</b>									
<b>Sybase Enterprise Application Server 3.0 Deployment - Concurrent User (WP)</b>									
<b>Server (SR) Up to 50 users</b>	\$7,500	\$1,320					\$150	\$30	
<b>Sybase Enterprise Application Server 3.0 Deployment - Concurrent User (Ent)</b>									
<b>Server(SR) Up to 75 users</b>	\$11,250	\$1,980					\$150	\$30	
<b>Sybase Enterprise Application Server 3.0 Deployment - Concurrent User (Super Ent)</b>									
<b>Server (SR) Up to 125 users</b>	\$18,750	\$3,300					\$150	\$30	
<b>Sybase Enterprise Application Server 3.0 Deployment - CPU Pricing (WP)</b>									
<b>CPU Charge (IC)</b>	\$7,500	\$1,320							
<b>Sybase Enterprise Application Server 3.0 Deployment - CPU Pricing (Ent)</b>									
<b>CPU Charge (IC)</b>	\$11,250	\$1,980							
	Server	Server	Networked	Seat	Stand	Stand	Concurrent	USP	



	(SR)	Basic	Seat (ST)	Basic	alone Seat (SS)	alone Basic	Concurrent User	User	
		Support		Support	Support		(CU)	Basic	
							With CU		
PRODUCT NAME									
<b>Sybase Enterprise Application Server 3.0 Deployment - CPU Pricing (Super Ent)</b>									
CPU Charge (IC)	\$18,750	\$3,300							
<b>Sybase Enterprise Application Server 3.0 Development (WP)</b>					\$595	\$250			
<b>Sybase Enterprise Application Server 3.5 - Advanced Edition (WP)</b>									
Concurrent Model: Server (SR) Up to 50 Users	\$7,500	\$3,135							\$1,350
Concurrent Model: 25 Concurrent Users							\$3,750	\$1,570	\$675
CPU Model: CPU Charge (IC)	\$7,500	\$3,135							\$1,350
Standby Server (SV), CPU (SF) & 25 Concurrent Users (SC)	\$1,875	\$785					\$940	\$395	
<b>Sybase Enterprise Application Server 3.5 - Advanced Edition (Ent)</b>									
Concurrent Model: Server (SR) Up to 50 Users	\$11,250	\$4,705							\$2,025
Concurrent Model: 25 Concurrent Users							\$3,750	\$1,570	\$675
CPU Model: CPU Charge (IC)	\$11,250	\$4,705							\$2,025
Standby Server (SV), CPU (SF) & 25 Concurrent Users (SC)	\$2,815	\$1,180					\$940	\$395	
<b>Sybase Enterprise Application Server 3.5 - Developer Edition (WP) (Ent)</b>					\$595	\$250			
<b>Sybase Enterprise Application Server 3.5 - Enterprise Edition (WP)</b>									
Concurrent Model: Server (SR) Up to 50 Users	\$20,000	\$3,520							
Concurrent Model: 25 Concurrent Users							\$10,000	\$1,760	
CPU Model: CPU Charge (IC)	\$20,000	\$3,520							
Standby Server (SV), CPU (SF) & 25 Concurrent Users (SC)	\$5,000	\$880					\$2,500	\$440	
<b>Sybase Enterprise Application Server 3.5 - Enterprise Edition (Ent)</b>									
Concurrent Model: Server (SR) Up to 50 Users	\$28,000	\$4,930							
Concurrent Model: 25 Concurrent Users							\$10,000	\$1,760	
CPU Model: CPU Charge (IC)	\$28,000	\$4,930							
Standby Server (SV), CPU (SF) & 25 Concurrent Users (SC)	\$7,000	\$1,235					\$2,500	\$440	
<b>Sybase Enterprise Application Server 3.5 - Small Business Edition (WP) (Ent)</b>	\$2,995	\$1,255							\$540
Standby Server (SV)	\$750	\$315							
<b>Sybase Enterprise Application Studio (WP)</b>					\$3,445	\$1,440			\$775
<b>InfoMaker</b>					\$195	\$75			
<b>PowerBuilder Desktop for Windows</b>					\$295	\$115			
<b>PowerBuilder Enterprise 7.0 Japanese</b>					\$2,995	\$1,140			
<b>PowerBuilder Enterprise for UNIX V6.5 (Royalty)</b>					\$4,995	\$1,900			\$1,095
(ptnrs receive an addtl 2% margin on product sale when USP sold simultaneously.)									
<b>PB Ent VM Deployed Single Server License for all Unix platforms</b>	\$4,995	\$1,900							
Platform Transfer — Win/ Arabic/Hebrew to Unix									\$2,195
<b>PowerBuilder Enterprise for Windows</b>					\$2,995	\$1,140			\$645
(Partners receive an additional 2% margin on product sale when USP is sold simultaneously.)									
<b>PowerBuilder Professional for Windows</b>					\$1,295	\$495			
<b>PowerBuilder Web Deployment Kit (WP)</b>	\$4,995	\$800							
<b>PowerDesigner 6.1 AppModeler Standard</b>					\$995	\$380			\$215
<b>PowerDesigner 7.0 DataArchitect (DA) &amp; PowerAMC 7.0 Donnees</b>					\$2,995	\$1,140			\$655

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	Server	Server	Networked	Seat	Stand alone	Stand alone	Concurrent	USP	
	(SR)	Basic	Seat (ST)	Basic	Seat (SS)	Basic	User	User	
		Support		Support		Support	(CU)	Basic	
							With CU		
<b>PRODUCT NAME</b>									
<b>1,000,001 and up List Price Engagement Fees</b>									
	Daily	Hourly							
Associate Consultant	\$ 520	\$ 65							
Consultant	\$ 936	\$ 117							
Senior Consultant	\$ 1,196	\$ 150							
Principal Consultant	\$ 1,508	\$ 189							
Architect	\$ 1,872	\$ 234							
<b>Additional Information:</b>									
Rates apply to Time and Materials engagements only. These rates do not apply to fixed fee engagements.									
Discounts are applied on a per engagement basis. There are no cumulative discounts based on total usage by the State of Utah.									
List Prices are subject to change when revised Professional Services rate are published.									
If an engagement is priced at a discount level and the engagement is ended prior to reaching the applicable dollar volume upon which the discount was based, the difference in discount levels will be invoiced to the State.									
<b>SYBASE EDUCATION SERVICES PRICING</b>									
<b>Abbreviations:</b>									
Column F- LC price =Learning Center Price per Student for entire class									
Column G-LC Price =Cost of the class per student per classroom day.									
Column H-CS Price =Cost of doing a class at the Client Site for 12 students. Additional charge for instructor travel and expenses.									
Column I-CS Price =Cost of the class per day of instruction.									
<b>Volume Discounts:</b>									
\$25,000 or less	0%								
\$25,001-\$50,000	5%								
\$50,001-\$100,000	10%								
\$100,000 +	15%								
Volume discounts are applied on a per a training engagement basis. Several classes can be purchased at one time, but, used throughout a year to achieve various discount levels. There are no cumulative discounts based on total usage by the State of Utah.									
Course Title (38)	Code	Version	Days	LC Price	LC Price Per day	CS Price	CS Price Per day	CS Size	
Physical Database Design	DSN110	11.0	3	1,635	545	10,800	3,600	12	
Reporting with InfoMaker 7.0	EAD105	7.0	3	1,485	495	9,600	3,200	12	
Building Web Applications using Enterprise Application Studio	EAD110		3	1,485	495	9,600	3,200	12	
Fast Track to PowerBuilder 7.0	EAD111	7.0	5	2,475	495	16,000	3,200	12	
Rapid Application Development Using PowerJ	EAD112	3.5	2	990	495	6,400	3,200	12	
Fast Track to Java	EAD113		3	1,485	495	9,600	3,200	12	
Building Partitioned PowerBuilder Applications	EAD211	7.0	4	2,180	545	14,400	3,600	12	
Data Modeling with PowerDesigner 7.0	EAD216	7.0	3	1,635	545	10,800	3,600	12	





Course Title (38)	Code	Version	Days	LC Price	LC Price Per day	CS Price	CS Price Per day	CS Size	
Object-Oriented Modeling with PowerDesigner	EAD260	3.0	2	1,090	545	7,200	3,600	12	
Building Applications Using PowerBuilder and Enterprise Application Server	EAD310	3.0	3	1,635	545	10,800	3,600	12	
Building Applications Using Java and EAServer	EAD311	3.0	3	1,635	545	10,800	3,600	12	
Advanced PowerBuilder 7.0 Controls	EAD312	7.0	2	1,090	545	7,200	3,600	12	
Using the DataWindow Object	EAD314	3.0	2	1,090	545	7,200	3,600	12	
Using the DataWindow Object	EAD315	3.0	3	1,635	545	10,800	3,600	12	
Building Enterprise JavaBeans Applications using PowerJ and EAServer	EAD320	3.5	3	1,635	545	10,800	3,600	12	
Building Applications Using PowerBuilder 7.0 Foundation Classes	EAD510	7.0	2	1,190	595	8,000	4,000	12	
Enterprise Application Server Administration	EAD511	3.0	2	1,190	595	8,000	4,000	12	
Physical Database Design	EDB110	12.0	3	1,485	495	9,600	3,200	12	
System and Database Administration: Adaptive Server Enterprise 12.0	EDB300	12.0	5	2,725	545	18,000	3,600	12	
Powering Up with Adaptive Server Enterprise 12.0	EDB302	12.0	3	1,635	545	10,800	3,600	12	
Fast Track to Replication Server Administration 12.0	EDB303	12.0	5	2,725	545	18,000	3,600	12	
High Availability: Adaptive Server Enterprise 12.0 Companion Server	EDB310	12.0	2	1,090	545	7,200	3,600	12	
Designing and Programming the Database using Java	EDB312	12.0	3	1,635	545	10,800	3,600	12	
Administering Adaptive Server IQ 12.0 for the Data Warehouse	EDB313		3	1,635	545	10,800	3,600	12	
Fast Track to Open Switch	EDB314		2	1,090	545	7,200	3,600	12	
Administering Adaptive Server IQ 12.0 with Multiplex for the Data Warehouse	EDB315		4	2,180	545	14,400	3,600	12	
Building UltraLite Applications Using SQL Anywhere Studio	EDB330	6.0	2	1,090	545	7,200	3,600	12	
Performance and Tuning: Configuring Adaptive Server Enterprise	EDB410	12.0	5	2,975	595	20,000	4,000	12	
Performance and Tuning for SQL Developers: Adaptive Server Enterprise	EDB420	12.0	3	1,785	595	12,000	4,000	12	
Advanced Mobile Replication Workshop	EDB500	6.0	5	2,975	595	20,000	4,000	12	
Advanced Administration and Troubleshooting for ASE	EDB510	11.9.2	4	2,380	595	16,000	4,000	12	
Performance and Tuning Adaptive Server Enterprise: Query Optimizer	EDB511	12.0	5	2,975	595	20,000	4,000	12	
Performance and Tuning: Configuring Adaptive Server Enterprise	EDB512	12.0	5	2,975	595	20,000	4,000	12	
Warm Standby	EDB513	12.0	3	1,785	595	12,000	4,000	12	
ASE 12.0 Internals: Data Structures	EDB514	12.0	4	2,380	595	16,000	4,000	12	
Adv. Rep Server Admin	EDB515	12.0	5	2,975	595	20,000	4,000	12	
Administering Sybase Enterprise Event Broker	EDBxxx	12.0	3	1,785	595	12,000	4,000	12	
Introduction to SQL: ASE	FND100	12.0	1	495	495	3,200	3,200	12	
Fast Track to Adaptive Server Enterprise	FND200	12.0	4	2,180	545	14,400	3,600	12	
Open Client Programming Using Client Library	IFD210	11.0	3	1,635	545	10,800	3,600	12	
Open Server Programming for Client Library	IFD310	11.0	2	1,090	545	7,200	3,600	12	
Java Night School	JAV120	6.0	9	4,455	495	28,800	3,200	12	
Java Night School	JAV130	6.0	9	4,455	495	28,800	3,200	12	
Java Night School	JAV315	6.0	9	4,905	545	32,400	3,600	12	
	MGT700		5	2,975	595	20,000	4,000	12	
Transition to the PowerBuilder Environment	PWS100	6.0	1	495	495	3,200	3,200	12	
Fast Track to PowerBuilder	PWS101	5.0	4	1,980	495	12,800	3,200	12	
Mastering DataWindows 6.0	PWS102	6.0	3	1,635	545	10,800	3,600	12	
Building Object-Oriented Applications with PowerBuilder 6.0	PWS103	6.0	3	1,635	545	10,800	3,600	12	
Introduction to InfoMaker 6.0	PWS111	6.0	3	1,485	495	9,600	3,200	12	
Reporting with InfoMaker 6.0	PWS112	6.0	2	990	495	6,400	3,200	12	
Fast Track to PowerBuilder 6.0	PWS127	6.0	5	2,475	495	16,000	3,200	12	
PowerBuilder 6.0 Features	PWS131	6.0	1	495	495	3,200	3,200	12	
Enterprise Portal: Fundamentals and Architecture	SEP110		2	990	495	6,400	3,200	12	
Enterprise Portal: Design and Implementation	SEP310		3	1,635	545	10,800	3,600	12	
Enterprise Portal: Managing and Delivering Content	SEP311		3	1,635	545	10,800	3,600	12	
Enterprise Portal: Information Access	SEP312		3	1,635	545	10,800	3,600	12	
Enterprise Portal: Portal Security	SEP510		2	1,190	595	8,000	4,000	12	
	SEP511		2	1,190	595	8,000	4,000	12	
Powering Up with System 11	SYB116	11.0	2	1,090	545	7,200	3,600	12	
Performance & Tuning Adaptive Server Enterprise	SYB118	11.0	5	2,975	595	20,000	4,000	12	
System & Database Admin ASE	SYB119	11.9.2	5	2,725	545	18,000	3,600	12	
Fast Track to Replication Server Admin	SYB121	11.5	5	2,725	545	18,000	3,600	12	
Advanced SQL Server 11 Admin	SYB122	11.0	5	2,975	595	20,000	4,000	12	
Advanced Transact SQL: ASE	SYB141	11.0	3	1,635	545	10,800	3,600	12	
Powering Up with Adaptive Server Enterprise 11.5	SYB162	11.5	3	1,635	545	10,800	3,600	12	
SQL Server Internals: Data Structures	SYB177	11.0	4	2,380	595	16,000	4,000	12	
Administering Sybase IQ for the Data Warehouse	SYB178	11.9.2	3	1,635	545	10,800	3,600	12	



Course Title (38)	Code	Version	Days	LC Price	LC Price Per day	CS Price	CS Price Per day	CS Size	
Performance & Tuning for DBA: ASE	SYB196	11.9.2	5	2,975	595	20,000	4,000	12	
Performance & Tuning for SQL Developers: ASE	SYB197	11.9.2	3	1,785	595	12,000	4,000	12	
Replication Server Disaster Recovery Workshop	SYB200	11.5	2	1,190	595	8,000	4,000	12	
Understanding SP Sysmon ASE 11.5	SYB203	11..5	1	545	545	3,600	3,600	12	
Powering Up with Adaptive Server Enterprise 11.9.2	SYB206	11.9.2	3	1,635	545	10,800	3,600	12	
Adaptive Server Anywhere 6.0 Fundamentals	SYB208	6.0	2	990	495	6,400	3,200	12	
Data Replication with Adaptive Server Anywhere 6.0	SYB209	6.0	3	1,635	545	10,800	3,600	12	

## FINET COMMODITY CODE(S):

20837000000-DATABASE (MICROCOMPUTERS)

20938000000-DATABASE (MINI, MAINFRAME)

90634000000-FREIGHT HANDLING; MATERIALS HANDLING

91829000000-COMPUTER - SOFTWARE CONSULTING

92045000000-SOFTWARE MAINTENANCE/SUPPORT